



YOUR PARTNER FOR GLOBAL GROWTH

CASE STUDY

Employee Recruitment and HR Policy Finalisation

BACKGROUND OF THE CASE

The client is world renowned Italian company in the areas of design, construction and management of swimming pools and other water bodies. They have a registered office in Bengaluru, India since 2019. As a newly incorporated company, the client wanted to hire new staff in different cities of India (New Delhi, Mumbai, Bengaluru and Hyderabad) as well as some well-defined policies HR and Travel policies for the organisation.

HOW DID OCTAGONA HELP?

Octagona was mandated to support in recruitment of new staff for the client in various parts of India for a Regional Sales Head position and to prepare a comprehensive and robust HR & Travel policy of the company.

Octagona executed the following steps to meet the client needs

- Prepared and finalised the job description of the candidate to be selected
- Screened the applications; received and ensured only the matching ones went ahead & conducted face to face interviews together with the client for the shortlisted candidates
- Did a background check on the best matching candidate and negotiated a competitive salary and executed the offer letter/contract
- Simultaneously, Octagona worked on the HR and Travel Manual for the company ensuring that every detail is captured in terms of statutory laws and general working environment befitting a multinational company

FINAL OUTCOME

Octagona completed the assigned mandate in a comprehensive and timely way ensuring that client needs were met and to the satisfaction of the client.



OCTAGONA[®]
WIDEN YOUR HORIZONS

ADDRESS

411, DLF Tower B, Jasola District Centre,
New Delhi - 110076, India

TELEPHONE

(+91) 11 4152 5077

EMAIL

a.tanwar@octagona.com

WEBSITE

octagona.co

SKYPE

live:tanwaranish1150